



DATA - INSIGHT - CREATE - EXECUTE

WHY DICE?

We exist to empower people to build the life style they want through their business and to impact the people around them.

HOW WE DO IT?

We use a combination of Data and Culture driven coaching models with dynamic questioning to get the very best from you and your team. With a priority focus on goal setting and execution strategy.



GROUP COACHING PROGRAM

PROGRAM INVESTMENT - \$3200
+GST

OUR GROUP PROGRAM

Max 10 people for each group - 6 month program.
Business owners, senior managers, general managers,
sales people

- 1 month group session at venue on the GC
- 1 mid-month phone/person catch up with coach
- FB/Social collaboration group
- Phone availability any time
- Scorecard creation
- Forecasting - Cash flow/PnL
- Data Review
- Resources on the go.

MODELS USED IN THE PROGRAM

- SWOT
- SMART
- GROW
- YTB
- Above / Below the Line
- Attitude v Aptitude
- Critical Numbers
- Contribution Ratio



6 MONTHS IN A SNAPSHOT

Standard for each session

- Top 5 Scoring and review and debrief
- Reality check in questions – Where are you right now, what are you dealing with?
- Group discussions on solutions with Coach guidance
- Planning and Execution schedule
- Dynamic Coaching Methodology
- Accountability and planning
- Scorecard reviews
- Q/A
- Hotseat

SESSIONS OVERALL

Session 1 Planning and Goal Setting

- Looks at first establishing your current reality
- A debrief of the last 12 months
- Mini SWOT
- Establishing your elevator pitch
- 6,12,24 month planning
- KPI establishment and critical number identifiers
- Establishing Purpose
- Framework for Culture and Core Values for s.2



OTHER TOPICS COVERED

- Model Setup and Org Structure
- Culture and Core Values established
- Role definitions and outcomes (Key people)
- Your role – how you fit into the business – how to segment your focus
- Measurements
- Attraction and Recruitment

Team Leadership

- Key People
- Engagement
- Delegation
- Performance Measurements
- Core Values
- Culture
- Communication
- Feedback Loops
- Performance Review

Marketing

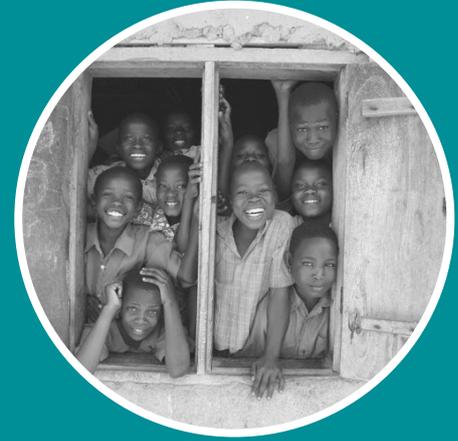
- Socials
- Branding
- 1 -2 -3 punch system
- Value
- Giving
- Funnels
- Budgeting
- Measurements
- ROI
- Critical Numbers

Sales

- Communication Loop
- Process
- Value prop and USP
- Experience - Customer Journey
- Service
- After Sales
- Critical customer experience factors

YOUR CONTRIBUTION

We are partnered with transaction giving pioneers B1G1 (Buy 1 Give 1) to provide impact to the world every time we register an attendee to our programs and events.



For every participation in this program we give

- A Year of water supply to people in need in Malawi
- Education resources to schools in Cambodia
- Feed children in Indian slum schools a healthy meal
- Provide eye healthcare to prevent blindness in impoverished children



WHAT THEY SAY.....

"I have been meeting with Mick for over a year now, Mick has helped me in several areas of my business. Mick has a way to breakdown issues I have running a growing business, simplifies it and puts an action into plan. I have followed the plan and had record results. Meeting with Mick has had huge impact not only on my Business but he has helped create a fantastic culture within in our team that everyone benefits from." - Client from Auto industry

"Michael Hase gets my highest recommendation as an business coach and mentor. His unique ability to recognise, understand, and explain complex business relationships has revolutionised my thinking, and most importantly, my actions. Along the way there have been surprising personal realisations, but Michael's mentoring continues to make me a better person in business. Michael made my interests and my success his paramount concern. Thanks to his leadership skills, I have improved mine. Thanks to his expertise, I now analyse issues in performance-based terms, instead allowing personalities and ideas to blur my perspective. Michael is always insightful, flexible in his approach and never losing sight of our business needs" - Client from Security and Training industry

DICE coaching is aligned with the UN's Sustainable Development Goals, with the 2030 Agenda for Sustainable Development

